

# Recorded Future at Solutionary, an NTT Group Security Company

## The Value of Threat Intelligence: How MSSPs Improve Client Security

### The Challenge

As an MSSP to clients in different industry sectors, across different regions, and with different risk factors, Solutionary is challenged with finding, aggregating, analyzing, and delivering, actionable, contextualized threat intelligence. Hundreds of thousands of pieces of information are scattered across the Web. Filtering through the “noise” to find the “golden nugget,” the priority for any one client, is crucial but demanding:

- › **Noise:** While plentiful and freely available, much threat “intelligence” is simply disparate pieces of information about threats, risks, and vulnerabilities that do not have context and cannot be used in any meaningful way
- › **Data:** Sorting through the noise to understand what is important and impactful is exacting and time consuming
- › **Intelligence:** Information does not become intelligence until it is assigned a strategic purpose, which takes time, human expertise, and a deep-dive understanding of clients’ Priority Intelligence Requirements (PIR)

### The Solution

Recorded Future Cyber for real-time threat intelligence enables security and risk teams to effectively collect, organize, and analyze leading indicators of compromise to proactively secure the business:

- › Real-time analysis of 600,000+ open web sources of intelligence (OSINT), in seven languages, monitored 24/7.
- › Automated harvesting of data from open web sources globally to gain better insight into threat actors, new vulnerabilities, and emerging threat indicators.
- › Patented Web Intelligence technology that organizes the open web for analysis and threat intelligence generation, not previously possible with manual means.
- › Automated and tailored alerts on potential and trending cybersecurity threats that impact the company and customers.
- › Recorded Future’s threat intelligence from open web sources complements internally generated intelligence on advanced malware enabling a holistic view of the threat environment, and helps provide all stakeholders full context around threats.



### Company

Solutionary, an NTT Group Security Company

### Industry

Managed Security Services Provider (MSSP)

### Description

Solutionary is a managed security services (MSS) and global threat intelligence company that helps enterprises to protect their IT infrastructures with advanced analytics and actionable threat intelligence.

### Why Recorded Future

- Real-time threat intelligence provides situational awareness
- Enriched, actionable, and contextualized information
- Saves time by filtering through the “noise” to find priority information

## The Results

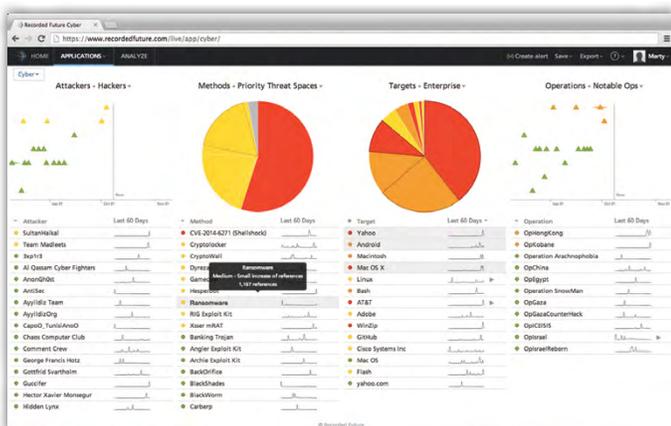
Threat information is scattered across the open Web. Finding pieces of information that marry and form a risk picture is difficult and time consuming. Solutionary clients want real-time, situational information, but the manual process of looking for sensitive information about one particular client could take days or weeks without the use of a unified platform. Time savings and accuracy are two of the biggest benefits for Solutionary:

### Identifies Enriched, Actionable, and Contextualized Information:

- › **Aggregation of information and data:** Using Recorded Future's platform, Solutionary is able to derive information from disparate sources and use Recorded Future's dossiers and list functions to identify the critical pieces of information that paint the threat picture for its clients
- › **Information Processing and exploitation:** After collecting the data, Solutionary is able to use the Recorded Future platform to sort through bits and pieces of information in one holistic view. Customized views and reports allow Solutionary to keep track of patterns and trends that signify security events
- › **Intelligence analysis and production:** With the information collected and sorted properly, the company is able to start identifying emerging threats and notify its clients to potential risks

### Saves Time

- › Rather than digging through terabytes of information to find the most relevant pieces, Solutionary can use Recorded Future to quickly filter out noise and highlight clients' Priority Intelligence Requirements (PIRs)
- › **Automation:** Views, lists, and reports can be created to automatically pull relevant information
- › **Data Indexing:** The company can return to information that may be important at a later date for a different situation



Identifying emerging threats globally, with Recorded Future.

## About Recorded Future

We arm you with real-time threat intelligence so you can proactively defend your organization against cyber attacks. With billions of indexed facts, and more added every day, our patented Web Intelligence Engine continuously analyzes the entire Web to give you unmatched insight into emerging threats. Recorded Future helps protect four of the top five companies in the world.

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## Solutionary Security Engineering Research Team (SERT)

The technology engine behind the Solutionary Targeted Threat Intelligence service, Recorded Future, provides data from more than 600,000 unique threat sources and in seven languages. Paired with SERT threat advisors' expertise and analysis, enterprises gain:

- Comprehensive, client-specific views of threats
- Views of existing target profiles and exposed data
- Actionable intelligence specific to individual organizations
- IP reputation monitoring
- Integration with Solutionary ActiveGuard® detection

“Recorded future has become an important tool that our research team uses daily, helping us to provide advance, actionable intelligence for our clients.”

- Rob Kraus, Director of Research, Solutionary